



To: All Providers
From: Cindy Ehlers, MS, LPC – Vice President of Clinical Operations
Date: November 28, 2018
Subject: Trillium Rate Increases for DPS, Electronic Health Records Deadline

TRILLIUM RATE INCREASES FOR DPS

Trillium Health Resources values the dedication and quality of services that direct support professionals (DSP) deliver to our members. We believe those DSPs should earn a living wage. Therefore, Trillium will provide rate increases to providers of specific services delivered by DSPs, effective December 1, 2018. Trillium's rate increases will come with a contractual requirement that the minimum wage for DSPs in provider agencies accepting the rate increase will be \$15/hour **by February 1, 2019**. Providers accepting the rate increase will submit an attestation to Trillium by **March 1, 2019** certifying that the minimum wage for DSPs in their agency is \$15/hour. If the provider does not submit the attestation, the rates will revert to the current rate. Providers for services that are eligible for increased rate offers will receive a contract addendum. Once the contract addendum is signed, the rates will be changed with an effective date of December 1, 2018.

This increase is not intended for off-setting other provider costs. The labor market for dedicated direct support professionals continues to decrease which leaves our members without needed services. Trillium aims to assist providers of these services to remain competitive in the Trillium labor market to be able to fulfill the needs of members. If providers are not willing to increase the wages of staff to the minimum \$15/hour in the Trillium coverage area, they must simply decline the rate offer. This offer is not negotiable.

Any questions related to this rate offer should be sent to Cindy Ehlers, Vice President Clinical Operations with rate offer in the subject line at Cindy.Ehlers@TrilliumNC.org

ELECTRONIC HEALTH RECORDS DEADLINE

Trillium providers must have an Electronic Health Record (EHR) in place by June 1, 2019 to continue to provide Medicaid and State billable services. This is to comply with the State's required Health Information Exchange (HIE) requirements (NC General Statutes § 90-414.4). If this date is not extended by the State, any provider that does not have an EHR in place that meets all the HIE requirements will no longer be eligible to provide services.

Trillium offers trainings for providers and also shares about educational events across the region. To learn more, visit our [Upcoming Events page](#).

Trillium occasionally announces open enrollment and RFPs for new and existing providers. Visit the [RFP | RFA | RFI | Opportunities page](#) for listings.
